

Scientist (m/f/d) Memphis, TN

About MLM Medical Labs

MLM Medical Labs is a leading specialty and central laboratory with comprehensive research services and diagnostic capabilities in Europe and North America. Offering standard and fully customizable analytical and logistics services across a variety of therapeutic areas, we add value at every stage of the drug development process, from nonclinical and preclinical through phase IV clinical trials.

The international team of over 150 highly skilled and experienced persons supports between 190 and 210 clinical trials, phase I–IV, at any given time. With our labs located in and Minneapolis MN, Memphis TN, USA and Mönchengladbach, Germany we work on transcontinental projects, hand in hand with our colleagues worldwide.

This position

We are looking for a **Scientist (full time)** to work in our **Memphis, Tennessee**, branch. The Scientist is an individual possessing laboratory experience in the fields of thrombosis, haemostasis, and coagulation. Scientists are responsible for managing projects involving assay development, optimization, and/or validation of novel assays and clinical trial sample analysis performed under GCLP guidelines. Scientists lead and direct the workflow of team members to accomplish project milestones while utilizing accurate, concise, and professional scientific writing and external-facing client communication skills. Depending on the complexity of the project, the Scientist may be required to work without direct supervision; however, collaboration with peers and company management is required to make critical decisions impacting project risk identification and mitigation, problem-solving, and client experiences and relationships.

Your responsibilities

- Serve as an Analytical Project Manager for scientific or clinical research projects and provide cross-functional leadership to ensure overall business goals and project deliverables are achieved.
- Assist with project proposals and budgets, develop project narratives and reports, analytical plans, a project's scope of work, laboratory manuals, and experimental designs.
- Oversee project data compilation and review and responsibility for the accuracy and professional presentation of all project deliverables.
- Record, maintain and organize appropriate documentation for project/laboratory activities that may be required by government or industry regulation (i.e., GLP, GCLP, CLIA, CAP, GDP, etc).
- Qualify, evaluate, and validate test procedures and ensure established procedures meet regulatory standards.
- Manage project budgets and communicate appropriately any changes in scope requiring a change order including change of scope negotiation for assigned studies.
- Compile and review project data to ensure data accuracy and integrity per company standard operating procedures (SOPs).

- Manage and mentor a pool of research interns, assistants and associates who contribute to the completion of projects related to assay development, validation, and/or clinical trial sample analysis.
- Organize in-person and online meetings to train and supervise laboratory personnel; communicate project plans and ongoing input from the project team.
- Perform and provide oversight of cell-based, biomarker quantification, and activity assays in support of thrombosis, coagulation pathway, haemostasis, and haematology drug discovery programs and reporting progress to relevant company leadership on a regular basis.
- Work with QC/QA staff to ensure laboratory operations are in adherence with company SOPs and regulatory standards and coordinating with QA for project audits, data review and report review.
- Customer relationship management serving as the point person for routine project updates and/or managing, problem solving customer scientific issues.
- Operational forecasting and project financial reconciliation in partnership with finance, department head, and company operations.
- Ensure audit readiness (internal and external) for assigned projects; participation in external audits as required.
- Some occasional travel may be required for industry meetings, site trainings/lab setup.

Key Skills

- Professional internal and external communication and customer relationship skills often requiring interaction with senior individuals in a client's organization.
- Ability to assess a client's needs and generate new business for existing or new clients
- Ability to maintain appropriate client and company confidentiality as required.
- Utilization of best-practice tools and business processes for assigned projects.
- Analytical thinking for troubleshooting and identifying the root cause of issues that may impact project deliverables and/or the company/client relationship.
- Motivating and inspiring the project team to work with a sense of urgency to complete projects on time or ahead of schedule as possible.
- A strong team player, with the ability to work independently and provide clear work instructions to the project team.
- Assertive, persistent, proactive, detail oriented.
- Ability to manage multiple projects or very large and complex projects.
- Ability to understand clinical trial protocols.

Required qualifications

- A minimum of a MD and or PhD degree in the biological sciences with at least 5 years' experience in industry (i.e., pharmaceutical, biotech, research and development) with specialized experience in thrombosis, haemostasis, and coagulation.
- Experience in the design, conduct and analysis of complex biomedical research.
- Thorough knowledge in the operation, maintenance and troubleshooting of both basic and advanced biomedical laboratory equipment and experience following laboratory/standard operating procedures.
- Capable of demonstrating excellent oral and written communication skills with experience writing project proposals, reports, abstracts, manuscripts, and grants.
- Ability to independently plan and manage projects and supervise staff conducting assigned laboratory work tasks.
- Capable of making independent decisions on complex problems using sound scientific theories and principles.
- Excellent computer skills such as word processing, e-mail, and data entry (i.e., Microsoft Office based programs)
- Ability to utilize statistical programs such as Graphpad, SAS or similar for analysis and interpretation of data.

- Enthusiastic, proactive, and dedicated to professional development by keeping abreast of technological advancements and relevant scientific literature and making recommendations to company management for future project needs.

We are looking forward to your application!
MLM Medical Labs

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